



WHO SHOULD ATTEND:

Public Agencies, General Contractors, Subcontractors, Engineers, CEO's, CFO's, VP's, PM's, Superintendents

WHEN:

**Wednesday
May 19, 2010**

8:00 a.m. to 4:00 p.m.
7:30 a.m. Registration
(Includes Lunch & Coursebook)

WHERE:

AGC, Las Vegas Chapter
150 N. Durango Drive, Suite 100
Las Vegas, NV 89145

**Member Price
\$75**

Non-Member
\$100

**PRESENTED BY
Associated General
Contractors Las Vegas**

For More information contact
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Winning Cash Flow Strategies on Change Orders & Claims

- ◆ Why Have Claims Escalated Since 1979?
- ◆ Why Shop Drawing. Approval Does Not Get You Off the Hook!
- ◆ Types & Sources of CO's
- ◆ Bi-Lateral & Unilateral CO's
- ◆ Win Defective Plans/Specs Conflicts Every Time
- ◆ Ambiguities—Who Wins?
- ◆ Delay & Disruption Claims
- ◆ Art of Pricing CO's
- ◆ Pricing Delay & Disruption Costs
- ◆ Negotiation Tips
- ◆ Winning Strategies
- ◆ Case Studies
- ◆ Insider Tips



The Instructor: Anwar Hafeez is the president and owner of SDC & Associates, Inc. He has over 35 years of hands-on construction experience working as a Contractor/Construction Manager. He has personally supervised over \$1.4 Billion in such landmark projects as the San Diego Convention Center, LA Central Library, LA International Airport, and Washington DC Subway. He has also successfully settled over \$200 Million in claims/change orders. Mr. Hafeez along with SDC has trained construction personnel by seminars and workshops all over the USA.

Fee for this seminar is \$75 for Members & \$100 for Non-Members. (Includes lunch & course book)

Register by Mail, Fax, Phone, or Internet

Name: _____ Please List All Seminar Attendees: _____

Company: _____

Address: _____

E-Mail: _____

Phone: _____

Fax: _____

Credit Card #: _____ Exp. Date: _____

Authorization Signature: _____ Total: _____

Method of Payment:

- Check Mastercard
- American Express Visa

Please Make Checks Payable to AGC

Register by Email: linda@agclv.org